



Quickstart for SMB is an all-in-one Microsoft Dynamics CRM solution for small to medium sized businesses that will allow your start-up or existing business to leverage the power of Microsoft Dynamics CRM without a lot of effort. Quickstart for SMB will help you manage your customers and improve your processes more efficiently.

Quickstart for SMB includes:

Easily manage each property in your portfolio - from the most basic details to most extensive details, which include:

- Software and Hardware
- Microsoft Outlook User Interface
- Data Transfer into Microsoft CRM

The Solution

The Quickstart for SMB solution will enable you to visualize and analyze all your data, align CRM with your unique business needs with easy to use customizations, experience CRM in a familiar and easy to use environment and manage security.



What I get

- Microsoft Dynamics CRM
- Microsoft Windows Server 2008
- Microsoft SQL Server 2008
- DELL Power Edge Server (or compatible)
- Server and Client installation/configuration
- Business Requirements and Analysis
- CRM field and screen customizations tailored to your business
- Standard CRM Reports and up to 5 custom reports
- End-user and administrative training by a MCT
- Set up of up to 3 different security roles
- Go-Live Support



PRODUCT FEATURES	ONLINE	WORKGROUP	PROFESSIONAL	ENTERPRISE	CUSTOM
Hardware	Hosted	Essential Server	Enhanced Server	Enhanced Server	Enhanced Server
Server Software (Installation and Configuration)					
Windows Server Edition		2008 R2 Standard	2008 R2 Standard	2008 R2 Enterprise	2008 R2 Enterprise
SQL Server Edition		2008 R2 Workgroup	2008 R2 Standard	2008 R2 Enterprise	2008 R2 Standard or Enterprise
Microsoft Dynamics CRM		Workgroup Edition	Professional Edition	Enterprise Edition	Professional or Enterprise Edition
CRM E-mail Router			✓	✓	✓
CRM SSRS Connector			✓	✓	✓
CRM Customization and Configuration					
CRM Configuration	✓	✓	✓	✓	✓
CRM Customization		4 hours	12 hours	24 hours	varies
Custom Entity Creation and Customization		✓	✓	✓	✓
Built-in Reports		3	6	6	varies
Data Migration					
Accounts		✓	✓	✓	✓
Contacts		✓	✓	✓	✓
Leads		✓	✓	✓	✓
Notes				✓	✓
Advanced Migration					✓
Ad-Hoc Development					
CRM Scripting		✓	✓	✓	✓
SDK, Web Services and Plugin Development			✓	✓	✓
ISV Integration			✓	✓	✓
Custom Development			✓	✓	✓
Custom SSRS Reports			✓	✓	✓
Cost Per Hour		\$150.00/hr	\$150.00/hr	\$150.00/hr	\$150.00/hr
Integration, Analysis and Training					
Outlook Integration	Up to 5	Up to 5	Up to 15	Up to 25	varies
Exchange Integration			✓	✓	✓
Written Technical Analysis			✓	✓	✓
Admin Training		1 hour	1 hour	3 hours	varies
User Training			1 hour	6 hours	varies
Dedicated Project Manager			✓	✓	✓
Recommended for users	Min 5	Max 5	5 to 25	25+	25+
Days for delivery	1	3	5	10	Varies
Price	\$299.00	\$749.00	\$2299.00	\$3799.00	Varies